

ALE announces partnership with RN Projects

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Alcatel-Lucent Enterprise partners with RN Projects to deliver networking solutions and enhanced connect experiences.

Sydney, Australia - August 28 2023 - [Alcatel-Lucent Enterprise](#), a leading provider of networking, communications and cloud solutions, has partnered with RN Projects, a leading multi-regional network systems integrator, in Australia and New Zealand.

ALE and RN Projects have joined forces in a strategic partnership to deliver innovative networking solutions designed to enhance connected experiences across the hospitality, multi-dwelling properties, mixed-use developments, health and aged care markets.

RN Projects specialises in designing and delivering complex data networks to hotels and multi-dwelling properties. Part of the Reivernet Group of Companies, RN Projects will capitalise on its extensive experience across industries, coupled with strong regional demand to deliver ALE networking solutions, including Wi-Fi, asset tracking and location services, LAN switches and end-to end network management, alongside the full RN Projects solutions portfolio.

The collaboration will provide customers with advanced networking solutions tailored to their specific needs, enhancing connectivity, productivity and scalability. Specific solutions will focus on developing and delivering next-generation networking technologies including cloud-based solutions, Network as a Service, autonomous networks, location services and Internet of Things (IoT).

“This partnership works extremely well as both companies bring a wealth of knowledge, experience and an innovation mindset to targeted sectors like Hospitality and Aged Care. Combining forces means our customers can expect solutions that suit their specific industry, and we can present them with use cases and ideas based on real experiences. We are also cognisant that these industries have risen above massive challenges and undergone serious transitions in the past years. As such ALE and RN Projects can support them with new cloud and location services to provide fit-for-purpose networking and on-demand business models that are perfectly placed to complement those digital changes.”

Maud Holvast, Country Business Leader for the ANZ Region at Alcatel-Lucent Enterprise

Customers can expect improved network performance, increased reliability, new services and enhanced security with the partnership's innovative solutions.

“With the demand we are experiencing across key vertical markets in Australia and New Zealand, it is vitally important for us to offer high-performance and innovative solutions that can be delivered on-time and on budget. ALE's strong standing in hospitality and aged care combined with innovative solutions and competitive business models makes this strategic partnership very valuable for our customers.”

Christoffer Svalstedt, Global Director at RN Projects

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